



Interim Results for the six months ended 30 June 2025

September 2025

Presentation Team





Mark Smith Chief Executive Officer

Mark has an in-depth knowledge of the construction industry with over 35 years' experience, driving for growth and profit in competitive markets. Mark joined Billington as COO in June 2014 and became CEO in January 2015.



Trevor TaylorChief Financial Officer

A fellow of the Institute of Chartered Accountants in England & Wales (ICAEW) with over 20 years' of experience in Construction & Financial Services. Trevor joined Billington in 2008 and became CFO in 2011.





Executive Summary



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Challenging market conditions with pricing pressure evident

- > Billington is a leading UK structural steel and construction safety solutions specialist
- > Turnover of £41.8 million
- > Profit Before Tax (PBT) of £1.7 million
- Operating profit margin of 3.3%
- > Client led project delays resulting in later than anticipated margin recognition
- Dividend paid in July 2025 of 25 pence per share
- ➤ 5.4% increase in structural steel output in H1 2025
- Group is performing well in light of challenging economic market conditions
- Pipeline of enquires within Tubecon is encouraging
- > New Tubecon fabrication facility completed and operational
- > Increased focus on production efficiencies and maximising value from the Group's fixed cost base
- > Trevor Taylor transitions to Chief Operating Officer, David Jones promoted to Chief Financial Officer



Corporate





London (AIM) **BILN**

Share Price 330.00p

Ordinary Share in issue (No.) 13,334,327

Market Cap. (GBP, millions) **44.00**

as of 26/09/2025

TODAY	1 MONTH	3 MONTHS	6 MONTHS	1 YEAR	3 YEARS	5 YEARS
BILLINGTON HOLDIN	GS ORD	V				5
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					T-V-V	3
24 Nov '24	Dec '24 Jan '25	Feb '25 Mar '25	Apr '25 May '25	Jun '25 Jul '	25 Aug '25	3: 30 Sep '25

Major Shareholders

Gutenga Investments PCC Ltd	19.4%
Charles Stanley Group	10.2%
Close Brothers	9.8%
GPIM	7.9%
Otus Capital	3.8%
Ocorian Trustees Ltd	3.6%
Canaccord Genuity Wealth Mgt	3.3%
BGF	2.4%

Advisors

Bankers	HSBC Plc		
NOMAD and Broker	Cavendish Capital Markets		
Auditors	RSM		
Solicitors	Walker Morris		
Financial PR & IR	IFC Advisory		

Share Price Graph – 12 month period (Source: LSE)

Financial Highlights



Strong asset-backed balance sheet with significant cash reserves

- Revenue of £41.8 million as a result of large, complex projects
- Structural steel output 5.4% higher
- Dividend paid in July 2025 of 25 pence per share covered 2.65 times by underlying earnings
- Operating profit margin of 3.3%
- Client led contract delays defers margin recognition into second half and 2026
- Consistent cash management with net cash balance of £18.7 million at period end
- 3-year undrawn Revolving Credit Facility (RCF) of £6 million implemented in March 2024 with HSBC
- Freehold properties revalued in 2023 to £12.3 million
- Main contractors' financial stability under constant review
- Continued deployment of 5 year capital investment / modernisation programme
- Progression and agreement to proceed with the buy out of the DB Pension Scheme



Financial Highlights – in Numbers





Revenue of £41.8m (H1 2024: £57.9m) Operating Profit Margin of 3.3% (H1 2024: 7.3%)

Profit Before Tax of £1.7m (H1 2024: £4.6m)

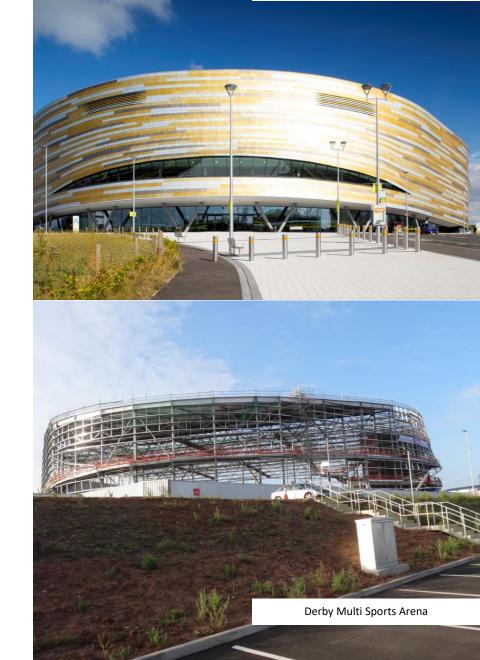
Net Assets of £51.3m (H1 2024: £47.6m) Cash Balance of £18.7m (FY 2024: £21.9m)

Debt Free

Pension Surplus of £1.9m

Basic EPS of 9.8p (H1 2024: 27.6p)

ROCE of 9.3% (H1 2024: 32.1%)



Derby Multi Sports Arena

Income Statement



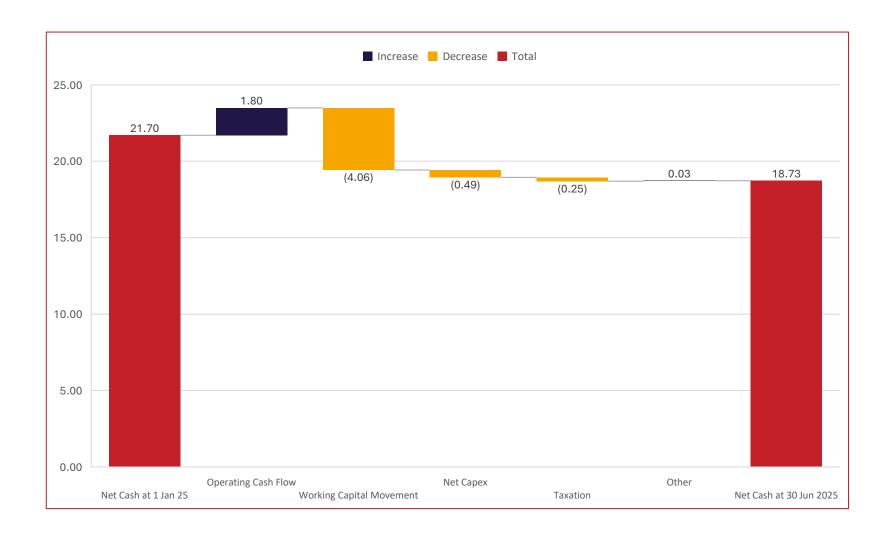
Resilient trading in a challenging market

£'000	Six months to 30 June 2025	Six months to 30 June 2024	Year to 31 December 2024
Revenue	41,780	57,896	113,061
Total costs (excluding depreciation)	(39,096)	(52,579)	(100,700)
EBITDA	2,684	5,317	12,361
Depreciation	(1,295)	(1,113)	(2,340)
Group operating profit	1,389	4,204	10,021
Net finance income	281	435	793
Profit before tax	1,670	4,639	10,814
Taxation	(418)	(1,186)	(2,542)
Profit after tax	1,252	3,453	8,272
Earnings per share	9.8p	27.6p	66.2p

- Client led delays on contracts deferring margin into 2026
- Resilient profit before/after tax

Net Cash Movement H1 2025



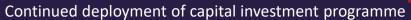


- Continued implementation of capital investment programme
- Debt free
- Disciplined capital allocation policy

Continued Capital Investment







H1 2025 Capital Investment – Property, Plant & Equipment	£m
Shafton Extension (Asset under construction)	0.91
Hoard-it and Easi-Edge Hire Stock	0.74
Vehicles	0.12
Plant & Machinery / Other	0.38
Total	2.15

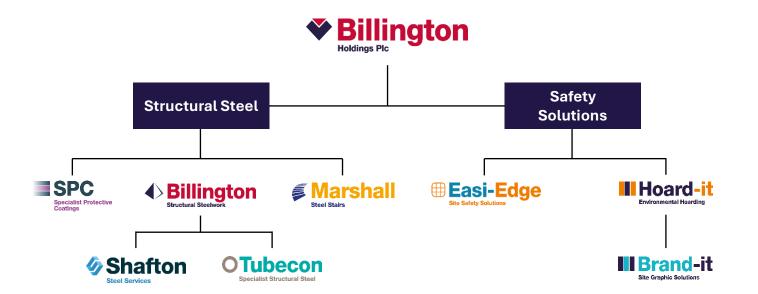
Final year of original 5-year capital investment programme, with final elements of capital equipment expected to now be replaced in 2026 as a consequence of the current subdued economic environment.



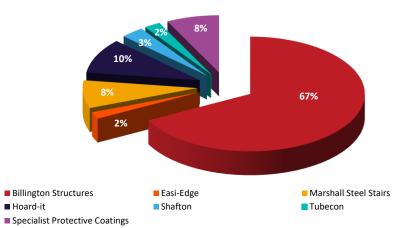
Divisional Breakdown







2025 Revenue Breakdown







Large multi-sector projects

Project: Doncaster Gateway Sector: Commercial Client: Willmott Dixon ➤ Project: Hallenbeagle RTS

Sector: Industrial

Client: Kier Construction

Project: SmartParc Sector: Industrial Client: TSL Projects

Project: Data Centre, Slough Sector: Data Client: Yondr Project: North London Heat and Power Project Sector: Power Generation Client: Acciona UK

Project: South Clyde EfW Sector: Power Generation Client: Fortum Group

Project: Skelton Grange EfW Sector: Power Generation Client: Kanadevia Inova AG (HZI) Project: Warner Bros. Studio
 Sector: Leisure
 Client: Bowmer & Kirkland

➤ Project: North Lindsey College Sector: Education Client: BAM Construction







Delivering large metalwork packages for a diverse client base

- ➤ Project: Walsall EfW
 Sector: Power Generation
 Client: Billington Structures
 - Billington Structures Client: J&D
- Project: Countess of Chester Hospital
 Sector: Health
 Client: Delta Balustrades
- > Project: Lidl Distribution Centre
 Sector: Distribution
 Client: J&D Pierce

- Project: Deeside Papermill Sector: Industrial Client: J&D Pierce
- > Project: RAF Lyneham Sector: Defence Client: William Haley Engineering
- ➤ Project: South Clyde EfW
 Sector: Power Generation
 Client: Billington Structures

- Project: Bankside Yards Sector: Commercial Client: Multiplex Construction
- Project: Skelton Grange EfW Sector: Power Generation Client: Billington Structures
- > Project: Manchester Airport
 Sector: Infrastructure
 Client: Delta Balustrades





Easi-Edge Site Safety Solutions

Subdued market for multi storey buildings

> Project: Northumberland College

Sector: Education Client: Bowmer & Kirkland

Meterage: 1,239 lm

> Project: Firestone Sector: Commercial Client: Curo Construction Meterage: 800 lm

> Project: Lincolnshire **Children Hospital** Sector: Health Client: Willmott Dixon Meterage: 1,685 lm

> Project: Lace Hill Medical Client: Square One Construction Meterage: 546 lm

▶ Project: Bury Market Sector: Commercial Client: VINCI Construction Meterage: 963 lm

> Project: University of **Long Sutton** Sector: Education Client: Bowmer & Kirkland Meterage: 1,663 lm







Established as the hoarding supplier of choice

Project: Port Hamilton Client: Bowmer & Kirkland Meterage: 400 lm Hire/Sale: Sale Project: St John Bosco Client: BAM Meterage: 365 lm Hire/Sale: Hire ➤ Project: Thistle
Client: BAM
Meterage: 350 lm
Hire/Sale: Sale

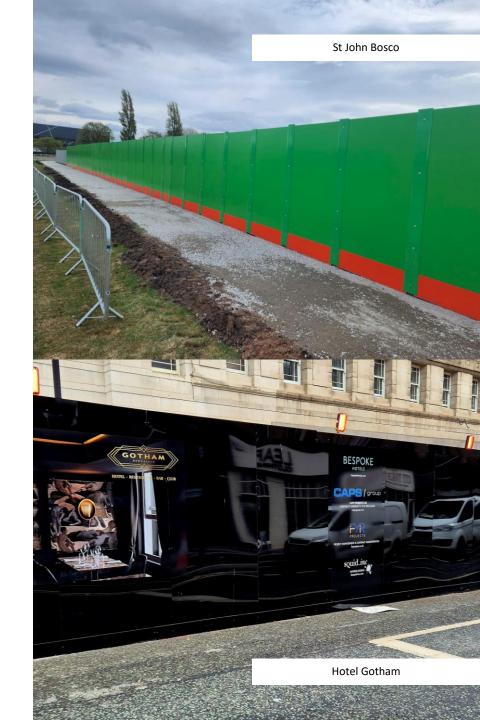


Project: HS2 Client: BBVSJV

Product: 128 Di-bond infills

Project: Osbourne Yard
 Client: CERT Property
 Product: 48 Flush Fit Di-bond

➤ Project: Hotel Gotham
Client: Bespoke Hotels / CAPS
Product: Gloss Black Flush-Fit





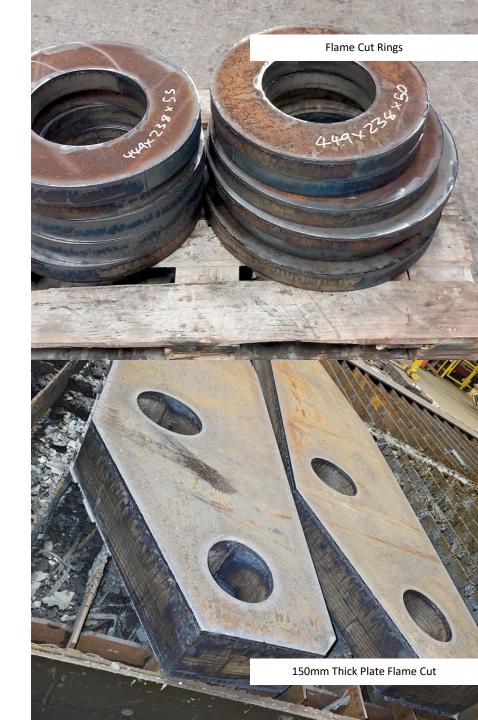




- > Process: 110mm Thick Profiles Client: GWF Engineering
- > Process: Plate Girders Client: B&K Hybrid Structures
- > Process: Shotblasted Plates Client: Sebden Steel

- > Process: Plasma and Shotblast **Services**
 - Client: Severfield

- > Process: Plate and Box Girder **Fabrication** Client: William Hare
- > Process: Plate Girder Carcass Client: ASD Kloeckner







Increased reach in non-structural steelwork markets

Project: Pipes and Fittings

Sector: Water

Client: FT Pipeline Systems

Project: Sulzer Baseplates
Sector: Infrastructure

Client: Tinsley Bridge Services

Project: Frames

Sector: Oil and Gas

Client: Hi-Tech Fabrication

Project: Pipes

Sector: Gas

Client: Blackwater Manufacturing

> Project: Pressure Vessels

Sector: Water Client: AJ Metals •

Project: South Clyde EfW Sector: Power Generation

Client: Billington Structures

> Project: NLHPP

Sector: Power Generation Client: Billington Structures > Project: Duplex Interchanger

Sector: Industrial

Client: Portobello RMF

> Project: Project Merlin
Sector: Infrastructure
Client: Tubecon





OTubecon Specialist Structural Steel

Capacity expansion at Shafton

Project: Merlin Footbridge Sector: Leisure Client: Bowmer & Kirkland Project: Mallison Footbridge
 Sector: Infrastructure
 Client: Devon County Council

Project: Meridian Water Bridge Sector: Infrastructure Client: Taylor Woodrow

Project: Peterborough CourtCanopySector: Commercial

Sector: Commercia

Client: OAG

Project: Monmouth Active
 Travel Footbridge
 Sector: Infrastructure
 Client: Monmouth City Council



ESG Commitments





Environmental

- ➤ Group ESG committee to identify, develop and implement carbon reduction projects.
- ➤ All Group companies accredited Carbon Neutral.
- ➤ The Company maintains the BCSA Gold Standard awarded for meeting the requirements of the Steel Construction Sustainability Charter.
- Continued compliance with ISO BS EN 14001 -Environmental Management System.
- Energy reduction projects implemented.
- Limited carbon offsetting to UK based projects as chosen by employees.
- ➤ Energy contracts on green tariffs since May 2023.





Social

- Support the communities in which the companies operates through taking active involvement in community projects and the employment of labour local to construction projects.
- Apprenticeship commitments via the 5% club apprenticeship scheme.
- Partnerships with training providers to support people back into employment.
- Billington Charity Foundation, launched in 2016 to support local and national charities and community activities.
- Be actively involved with and support STEM commitments in education.







Governance

- To ensure the interests of the Company, management, shareholders and wider stakeholders are aligned.
- As a public company quoted on AIM, transparency is provided for all shareholders as the Company adheres to all reporting requirements.
- Adheres to QCA Corporate Governance Code.
- Significant experience and diverse range of expertise on the Board.
- > Implementation of new QCA code from 2025.
- Cyber Essentials and Cyber Essentials Plus accreditation maintained in the period.



Strategy - Five P's





The Wider Steel Market





- Government assumed control of British Steel in April 2025
- Stable steel pricing during 2025
- UK demand in 2024 declined 4.3% to 855,000 tonnes
- The Group continued to be able to hedge its steel requirements for secured contracts providing price certainty
- > Global steel output down 1.9% (Jan-Jul YTD)
- Forecasts indicate a 1.4% and 1.8% increase in demand in 2025 and 2026 respectively
- Tariffs for steel entering the US is not affecting steel availability or related pricing in the UK
- Steel export quotas to EU countries increased
- Stable input raw materials pricing







RAINHAM STEEL

TATA STEEL



Growth Strategy



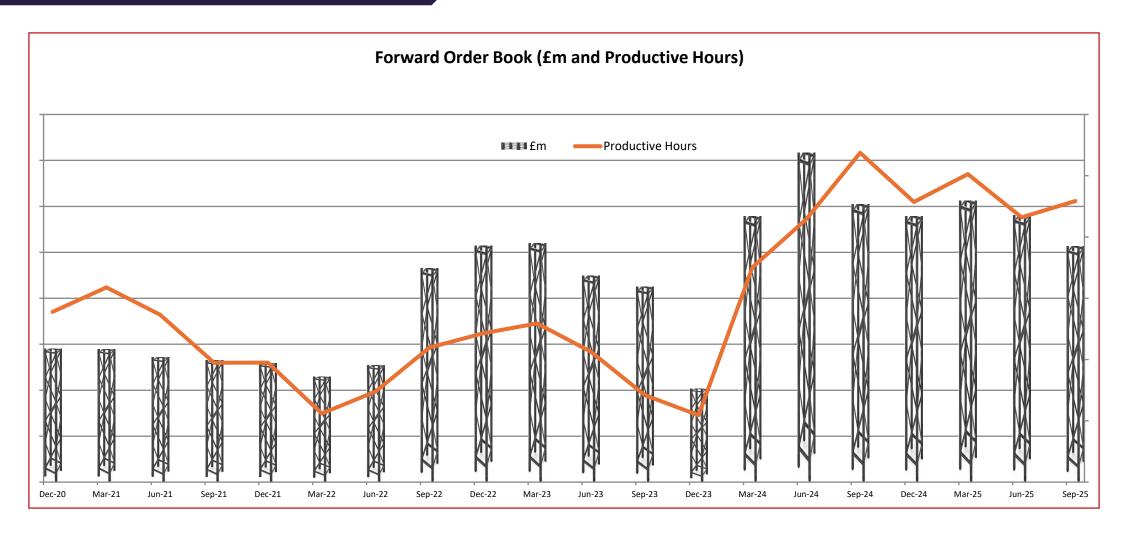


DRIVING LONG TERM GROWTH ORGANIC INORGANIC Internal Enhancements **Commercial Focus Acquisitions** > Continued focus on margin improvement and driving ➤ Active identification and targeting of projects ➤ Identification of complementary efficiencies: within the EU. acquisitions with a focus on diversifying Group activities and > Selective partnering with financially stable > Continued implementation of margin-enhancing process increasing capacity. improvement projects across the Group. clients. > Continued deployment of the Group's capital machinery > Targeting of larger, higher margin contracts. replacement programme to improve factory efficiencies. > Increased focus on expanding markets. > Objective to reduce overhead cost per unit through fixed ➤ Power generation and sustainable energy cost base optimisation. industry an increasing focus as government > Further scaling and recruitment of direct labour from the expenditure forecast to increase. newly established Betterweld training academy.

Forward Order Book







Market Outlook



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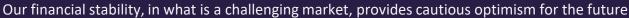
Current ongoing large contracts, combined with a number of large potential opportunities, enable cautious optimism as we move into 2026

- Uncertain macro economic environment resulting in reduced opportunities and pricing pressure
- > UK government policies creating uncertainty and impacting financial performance
- Government expenditure in sustainable energy generation industries forecast to increase
- > Structural steelwork market contracted 4.3% in 2024 and forecast to return to growth in 2025
- > Steel and energy supply pricing anticipated to remain stable moving forward
- Credit insurance policy maintained in a difficult underwriting environment











Operations

- 2025 materially saw the completion of the capital investment programme to improve operational efficiencies and enhance quality
- Increased focus on the 5P's strategy to maximise margin and generate value from the Group fixed cost base
- New, specialist heavy bridge and complex fabrication facility operational
- Strong management teams and corporate governance policies

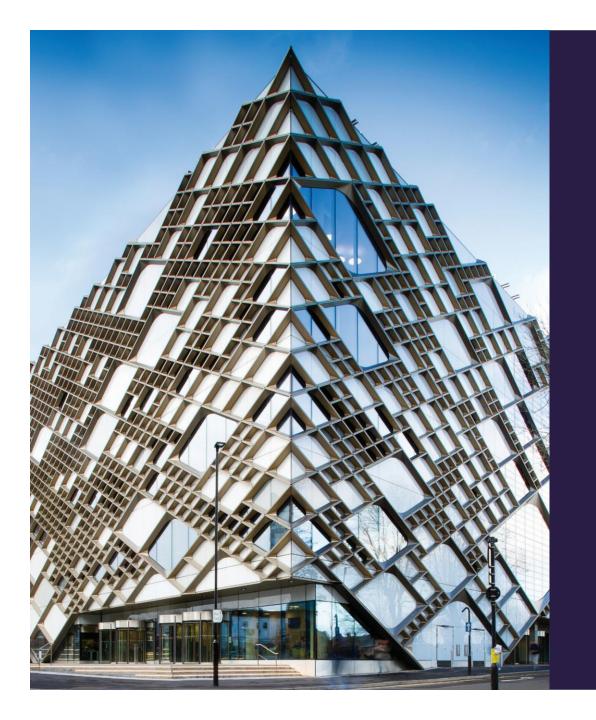
Forward Orderbook and Pipeline

- A number of large project opportunities in the bridge, power generation, data centre and manufacturing sectors
- The Group has returned to delivering projects in the EU and will continue to explore margin enhancing opportunities

Financials

- Robust balance sheet underpinned by significant cash and property assets
- Debt free providing strategic opportunities for complementary acquisitions
- Client led contract delays deferring margin recognition







Any Questions?

Appendix

Balance Sheet



Strong asset-backed balance sheet with zero debt

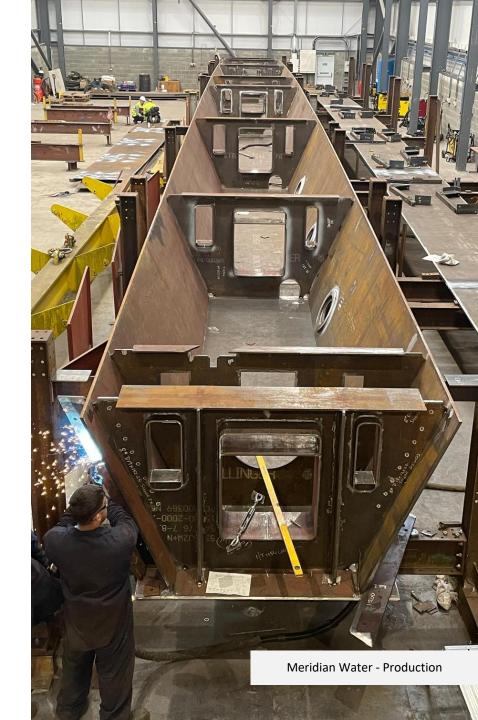
£'000	30 June 2025	30 June 2024	31 December 2024
Non-current assets	30,927	28,672	30,442
Current assets	44,384	55,582	47,673
Total assets	75,311	84,254	78,115
Current liabilities	(19,025)	(32,108)	(20,033)
Non-current liabilities	(5,036)	(4,561)	(5,059)
Total liabilities	(24,061)	(36,669)	(25,092)
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Net assets	51,250	47,585	53,023





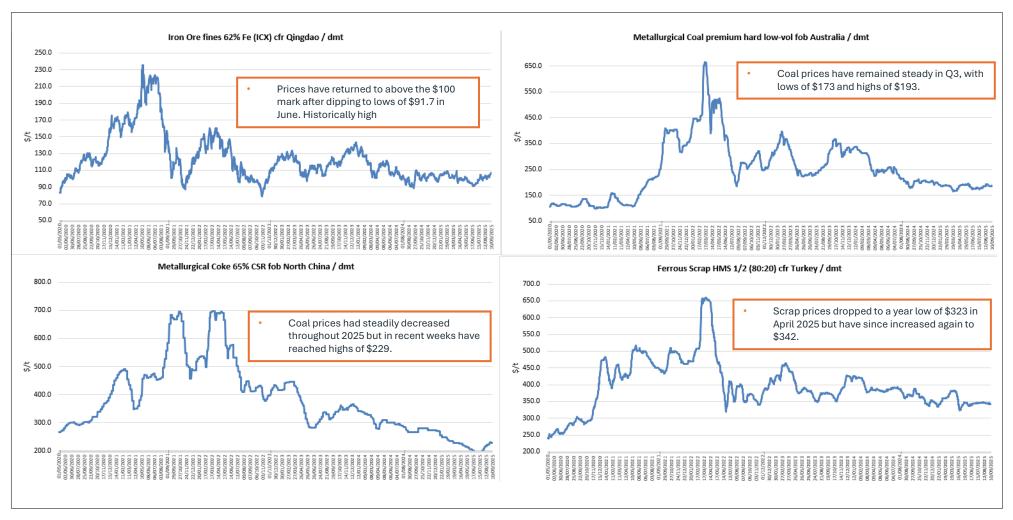


£'000	30 June 2025	30 June 2024	31 December 2024
Profit after tax	1,252	3,453	8,272
Net cash flow from operating activities	(1,719)	1,799	8,710
Net cash flow from investing activities	(1,173)	(1,894)	(4,674)
Net cash from financing activities	(78)	(115)	(4,421)
Cash at beginning of period	21,699	22,084	22,084
Cash at end of period	18,729	21,874	21,699



Steel Manufacture - Raw Material Trends





Steelmaking costs remain at consistent levels

Award Success





Skelton Grange EfW
2024 Industrial Award Winner, Tekla Awards
2025 Structural Steel Design Awards - Shortlist



Newhurst EfW Facility 2022 Industrial Award Winner, UK Tekla Awards



Shepperton Studios 2022 Sir Robert McAlpine Safety Award

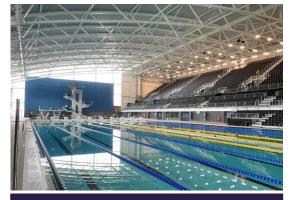


Castlepoint Car Park
2022 Kier Construction Health and Safety
Ambassador Award



Kentmere Ward Project

2022 Kier North West Specialist Supply Chain
Partner Award for Hoard-it



Sandwell Aquatics Centre
2021 Sports and Recreation Projects Award
Winner UK, Tekla Awards

Honourable Mentions

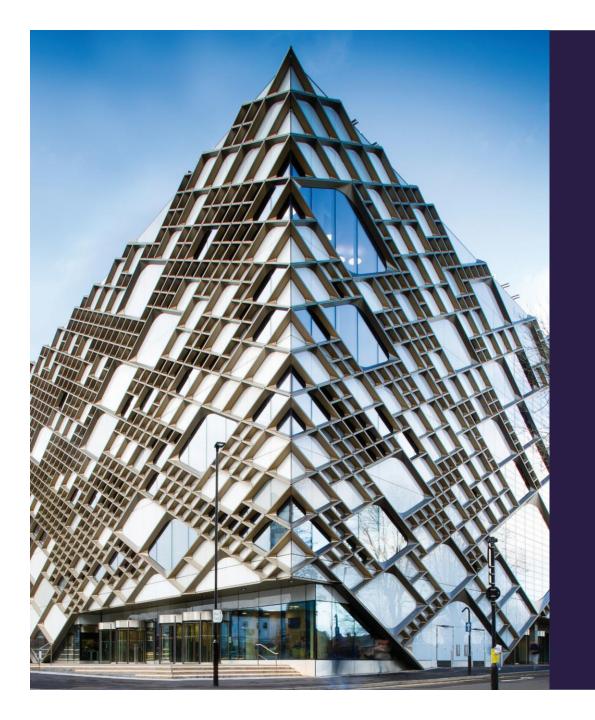
- All England Lawn Tennis Club 2025 Structural Steel Design Awards Shortlist
- Plot 7 B, New Bailey 2024 Structural Steel Design Awards Shortlist
- NOMA, 4 Angel Square 2024 Structural Steel Design Awards Shortlist
- The Glass Works, Barnsley 2022 Structural Steel Design Awards Shortlist
- Wenlock Works, Shepherdess 2021 Structural Steel Design Awards Merit
- Pinewood Studios 2021 Structural Steel Design Awards Shortlist













Projects











Billington Holdings Plc

Mark Smith, Chief Executive Officer Trevor Taylor, Chief Financial Officer

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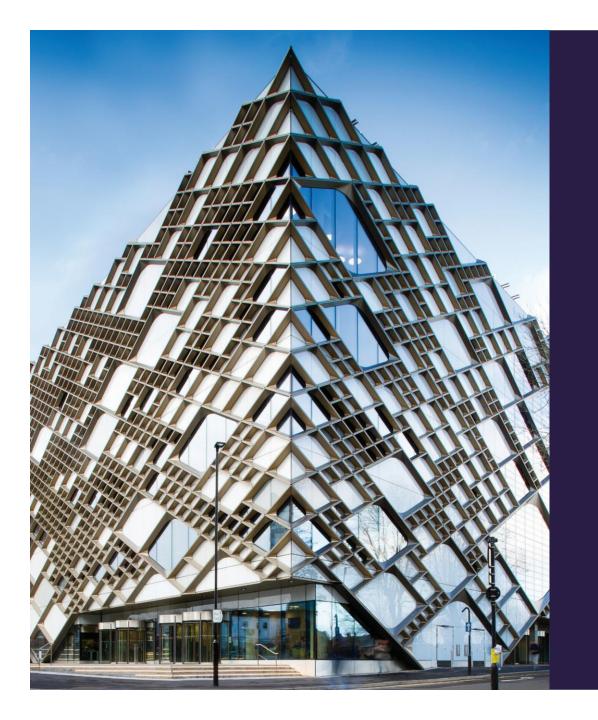
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